



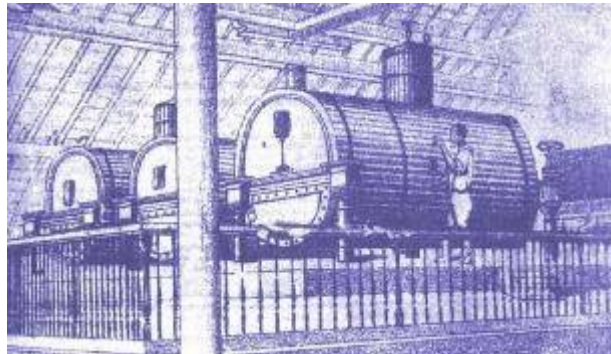
Empreendedorismo e a Agilidade de um Grupo Genuinamente *Brasileiro*.

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c/ Virgilio 27 Can Pastilla - CP 07610 Palma de Mallorca – Baleares - España
Tel: (34) 671 608 478 – SKYPE: jcasas3148
E-mail jcasas@ofertas-commodities.com
Web: www.ofertas-commodities.com

SCO -Soft Corporate Offer Sugar-Açucar



 COMMODITY: REFINED WHITE CANE SUGAR - GRADE "A" - ICUMSA 45 or 150 or 600 - 1500 RBU.

1. Export Table:

2.

Total Volume	30% contract +70 % pop	1 MONTH	2 MONTH	3 MONTH	BG/SBLC
		BG/SBLC			Full - 100%
135 TON MINIMAL-CONTAINER 20" TODOS/ALL IC 45-150-600 a 1200- SPOT	\$ 490,00				
135 TON MINIMAL CONTAINER 20" TODOS IC 45-150-600 a 1200- CONTRACT	\$ 470,00				
QUANTITY IN (MT) VESSEL - SPOT					
IC 45 12.500MT		\$ 365,00			
IC 45 25 à 50.000MT		\$ 350,00			
IC 45 SPOT 75 à 100.000MT		\$ 345,00			
IC 45 SPOT 150 a 200.000MT		\$ 340,00			
IC 45 SPOT 250 a 300.000MT		\$ 330,00			
QUANTITY IN (MT) VESSES - CONTRACT					
IC 45 12.500MT MONTH		\$ 340,00	\$ 320,00	\$ 310,00	\$ 295,00
IC 45 25 à 50.000MT MONTH		\$ 335,00	\$ 315,00	\$ 305,00	\$ 290,00
IC 45 75 à 100.000MT MONTH		\$ 325,00	\$ 310,00	\$ 300,00	\$ 285,00
IC 45 150 à 200.000MT MONTH		\$ 310,00	\$ 295,00	\$ 285,00	\$ 275,00
IC 45 250 à 300.000MT MONTH		\$ 300,00	\$ 290,00	\$ 280,00	\$ 270,00
IC 35 - USE THE TABLE ABOVE AND INCREASE VALUE IN:	+ \$ 15,00				
IC 150 E IC 600 => USE THE TABLE ABOVE AND REDUCE VALUE IN:	- \$ 10,00				
IC 600 a 1200 => SE THE TABLE ABOVE AND REDUCE VALUE IN:	- \$ 20,00				
IC 45/150 or 600 CONTRACT - FOB=> SE THE TABLE ABOVE AND REDUCE VALUE IN:	- \$ 20,00				

THE COMMISSIONS (5\$ x MT) WILL BE PAID BY THE SELLER, WITH THE FOLLOWING DISTRIBUTION:

*50%: Seller Facilitator- Closed to Jose Casas / Ofertas-commodities.

*50%: Buyer side - Buyer Mandate and Buyer Intermediaries

PAYMENTS-AGREED PRICE in US Dollars / CIF ASWP.

According to the quantity and form of payment we always negotiate to better serve the customer.

Produtos Agrícolas Brasileiros - Agricultural products Brazilians

Procedure for closing business with export in General

1. Buyer sends ICPO + proof of funds
2. The buyer must fill the ICPO (our model) with all the required information, sign and stamp, and attach proof of funds with a RWA or the letter from the Bank or the BCL, all documents in English, Documents should come signed and letterhead, directed the company: **LAGINESTRA REPRES. COM. S/C LTDA, Via Jose Casas / Ofertas-commodities**, Condition sine qua non.
3. Seller sends draft agreement, buyer sign draft, returns to the seller who signs writes in PDF and return a copy to the buyer.
4. Buyer and seller to its banks the contract.
5. Buyer makes the bank guarantee (SBLC/BG) 's security should be irrevocable, transferable and divisible and shall respect the terms of the SWIF supplied by the seller.
6. Seller until 10 days provides proof of complete product to the buyer.
7. Seller sends to the port to load.
8. Seller does SGS report of the product at the port.
9. Seller charges the buyer receives the product ship, shipping documents and make payment via MT103 (irrevocable and transferable).

Below is additional information about the following:

1. PB will only be issued after the shipment of the bank guarantee.
 2. Contracts that do not have a bank guarantee will not receive PB.
 3. SPOT or contracts of less than 1 year will not receive PB.
 4. NCNDA for commissions of the partners will only be made when the buyer signs the contract.
 5. All ICPOS should from now on should be addressed to **LAGINESTRA REPRES. COM. S/C LTDA, Via Jose Casas / Ofertas-commodities**, ICPOS that don't come addressed this way will not be accepted.
 6. Do not send n° SIF, reports, pictures, SMS, and other documents relating to the products, all the documents of proof of export product and will only be sent on POP as standard procedure.
 7. From now on, LOIS will be accepted only for the purpose of quotation, purchase applications shall be made only by ICPO.
 8. ICPOS that have the wrong procedures and are not directed to our company will not be accepted.
 9. We will send only samples on behalf of buyer, buyer must pay the sample and all values for costs and shipping.
 10. We work with FOB, CFR, CIF and.
 11. We accept cards like BG and SBLC and others, but only as payment of the product and not as a guarantee, and provided they are irrevocable and transferable.
 12. Visit the suppliers shall be permitted only with proof of funds and after signing the contract.
 13. Buyers who send ICPO and don't work they will return to our black list
- Container's: sugar - Spot or Contract Payment:
Buyer issues 30% (thirty percent) in the signing of the contract and 70% (seventy per cent) after POP.

➤ Spot or Contract Payment:

Payment

MT 760 (SBLC) as Guarantee for TWELVE MONTHS AND ONE DAY (Operative funded for 01 Month) and MT 103 each Shipment against Documents.

Or

MT 760 (SBLC FULL) as Guarantee for TWELVE MONTHS AND ONE DAY (Operative funded for 12 Month) and MT 103 each Shipment against Documents.

Or

Payment in the contract of 30% advance and the 70% payment against shipping documents (POP) with mt103/72.

The shipping date will be: 20 International Business days after the SBLC` s of the Whole Contract is at the Supplier` s Bank and the CONTRACT will be 35 International Business days after the official SBLC is received by the Representative Supplier Bank. (Once the SBLC has been received, PACKAGE AND SHIPMENT PROCESS COMMENCE).

Payment shipment value x shipment delivery from Top 50 in the world, after received to Seller` s bank all the shipping documents for each shipment.

<http://www.bankersalmanac.com/addcon/infobank/wldrnk.aspx>

<http://www.relbanks.com/worlds-top-banks/assets>

➤ PERFORMANCE BOND

The Seller will post 2% performance bond after receipt of payment guarantee instrument, within ten days. The Seller group` s bank sends a 2 % performance bond to the Buyer` s bank in favor of the Buyer, issued and confirmed by an International First Class Bank.

Only for contracts, spot without PB.

Payable against shipping documents, issued by one of the 50 top world`s bank.

Inspection: Quality, Quantity and Weight by SGS at loading port (at Seller expenses) and at discharge port (at Buyer`s expenses).

The analysis of their proposed purchase will always be welcome, tell me your intention.

Note: The Buyer's answer has to be via ICPO in his Letterhead, with his signature and passport's number of the signer, the Buyer's data, including the banking details, so that the Sales & Purchase Agreement's draft can be elaborated.

Quote only with documents, do not insist.

Best regards


José Casas
Presidente/CEO


c/ Virgilio 27 Can Pastilla - CP 07610 Palma de Mallorca – Baleares - España
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