

SOFT OFFER OILS

We, *Ofertas-commodities*, with full corporate and legal responsibility, confirm that the Seller are ready, willing and able to supply, **OILS, according to the following terms and conditions from the provider.**

| CIF OILS PRICES | 500mt to 12.500mt | 12.500mt to 25.000mt |
|------------------------------------|--------------------------|-----------------------------|
| CANOLA OIL REFINED | USD 1.225,00MT | USD 1.185,00MT |
| CANOLA OIL CRUDE | USD 1.135,00MT | USD 1.085,00MT |
| COCONUT OIL REFINED | USD 2.435,00MT | USD 2.385,00MT |
| COCONUT OIL CRUDE | USD 2.395,00MT | USD 2.345,00MT |
| CORN OIL CRUDE DEGUMMED | USD 1.345,00MT | USD 1.300,00MT |
| CORN OIL REFINED | USD 1.385,00MT | USD 1.325,00MT |
| JATROPHA OIL CRUDE | USD 1.005,00MT | USD 855,00MT |
| JATROPHA OIL CRUDE DEGUMMED | USD 1.055,00MT | USD 1.005,00MT |
| PALM OIL REFINED | USD 1.325,00MT | USD 1.285,00MT |
| PALM OIL CRUDE | USD 1.105,00MT | USD 1.065,00MT |
| RAPESEED OIL CRUDE | USD 1.025,00MT | USD 1.005,00MT |
| RAPESEED OIL CRUDE DEGUMMED | USD 1.085,00MT | USD 1.035,00MT |
| RAPESEED OIL REFINED | USD 1.095,00MT | USD 1.035,00MT |
| SOYBEAN OIL CRUDE | USD 1.290,00MT | USD 1.265,00MT |
| SOYBEAN OIL CRUDE DEGUMMED | USD 1.310,00MT | USD 1.300,00MT |
| SOYBEAN OIL REFINED | USD 1.285,00MT | USD 1.225,00MT |
| SUNFLOWER OIL CRUDE | USD 1.360,00MT | USD 1.310,00MT |
| SUNFLOWER OIL REFINED | USD 1.395,00MT | USD 1.335,00MT |

Commission including in the price and paid by the Seller 5\$ x mt (50% Buyer Side – 50 Seller side)

MINIMUM SHIPMENT
REFINED OILS – 1.000 MT
CRUDE OILS - 2.500 MT

OILS ORIGIN SELLER OPTION

Small quantities below 5.000 MT per shipment please add more 10%
For Spot Deliveries please add more 25%

INSPECTION

S.G.S Inspection for Quality and Quantity Service at Seller's Cost will inspect the Commodity at Loading Port

PERFORMANCE BOND

BG: The Seller only post 1.5-2% PB if the Buyer pay with Bank Guaranty either for spot over 12,500mt or 12 months contract .

DLC: The Buyer can hold 3% of the shipment value back until ship is arrived at the Port of destination. After receive and check of merchandise he must pay back the 3 % to the Seller within 4 days T/T.

PACKAGING

| PACKING | PACKING UNIT | QUANTITY/20 FT CONTAINER | QUANTITY/PALLET | QUANTITY/UNIT |
|----------------------|---------------------|--------------------------|-----------------|---------------|
| 1 liter PET bottle | 12 bottles / carton | 1420 cartons | 84 cartons | 12 liter |
| 1 liter PET bottle | 12 bottles / carton | 1700 cartons | 85 cartons | 12 liter |
| 2 liter PET bottle | 6 bottles / carton | 1700 cartons | 85 cartons | 12 liter |
| 3 liter PET bottle | 4 bottles / carton | 1725 cartons | 88 cartons | 12 liter |
| 5 liter plastic can | 4 cans / carton | 1000 cartons | 56 cartons | 20 liter |
| 10 liter plastic can | | 2200 cans | 75 cans | 10 liter |
| 20 liter plastic | | 1188 cans | 48 cans | 20 liter |
| 25 liter plastic | | 900 cans | 48 cans | 25 liter |
| 20 liter tin | | 1125 tins | | 20 liter |
| 200 liter drum | | 80 or 96 drums | Upon request | 200 liter |
| 210 liter drum | | 80 or 96 drums | Upon request | 208 liter |
| 220 liter drum | | 80 drums | | 220 liter |
| Flexitank | | | | 21mt |

FLEXITANKS EXTRA CHARGES USD 11,00mt

PAYMENT: SBLC or BG, (1 month value delivery, covering the last month) + MT103/23 or ARDLC, Unconditional, Transferable, Divisible, Irrevocable.

Payment shipment value x shipment delivery from Top 50 Western Prime Bank.

<http://www.bankersalmanac.com/addcon/infobank/wldrank.aspx>

PAYMENT: By Transferable LC / NET

PAYMENT: By NOT Transferable LC the price are increased of 5%

Delivery for IRAQ – INDIA, EXTRA COSTS (+ 15\$/MT)

PAYMENT TERM:

BUYER'S BANK PAYMENT INSTRUMENT WILL BE AN IRREVOCABLE, ASSIGNABLE, UNENCUMBERED, DIVISIBLE, OPERATIVE AND TRANSFERABLE **STAND BY LETTER OF CREDIT** FOR THE SUM OF USD **\$000,000.00** (UNITED STATES DOLLARS) COVERING THE **LAST TWO MONTHS SHIPMENT** QUANTITY AND VALUE THAT WILL ACT AS A COLLATERAL SECURITY GUARANTEE TOWARDS SUCCESSFUL COMPLETION AND LIFTING OF THE CONTRACTED QUANTITY, AND WITH A MATURITY DATE OF 14 MONTHS.

PAYMENT OF EACH SHIPMENT WILL BE MADE BY EITHER A **SWIFT MT 103/23**, OR **BY A REVOLVING LETTER OF CREDIT**, AN IRREVOCABLE, ASSIGNABLE, UNENCUMBERED, DIVISIBLE, OPERATIVE AND TRANSFERABLE, - FOR THE VALUE OF **\$000,000.00**(UNITED STATES DOLLARS) PAYABLE AT SIGHT INTO THE SELLER'S BANK WITHIN FIVE (5) BANKING DAYS FROM THE DATE OF PRESENTATION OF SHIPPING DOCUMENTS.

PROCEDURES

- **1 -BUYER ISSUE ICPO (IRREVOCABLE CORPORATE PURCHASE ORDER) WITH BANKING COORDINATES SIGNED AND SEALED BY THE BUYER + BCL or RWA + PASSPORT BUYER COPY + NCND/IMPFA** (*Freshly dated (not older than three working days)*)
- **2 -SELLER ISSUES FCO**
- **3 -BUYER SIGN SEAL AND RETOURN THE FCO AND SENT MT 799, VIA SWIFT FOR BANK TO BANK**
- **4 -SELLER ISSUES DRAFT CONTRACT IN FAVOUR OF THE BUYER. THE BUYER AND THE SELLER, AMEND THE DOCUMENT, IF NECESSARY, AGREES, SIGNS AND SEAL THE DRAFT .**
- **5 -THE SELLER WILL ISSUE THE FINAL SALES AND PURCHASE CONTRACT. THE BUYER WILL BE REQUIRED TO SIGN ON EACH PAGE AND RETURN IT WITHIN THREE BANKING DAY. THE SELLER WILL BE THE LAST TO SIGN AND SEAL THE CONTRACT AFTER .**
- **6 -WITHIN 3 (THREE) BANKING DAYS OF RECEIPT OF THE NON OPERATIVE FINANCIAL BANKING INSTRUMENTS, THE SELLER WILL THE PROOF OF PRODUCT , AND RELATED CERTIFICATION TO THE BUYER'S BANK and the 2% PERFORMANCE BOND**
- **7 -DELIVERY IS SCHEDULED TO START WITHIN 45 DAYS AFTER FULL ACTIVATION OF THE FINANCIAL INSTRUMENT. SHIPMENT INSPECTION: SGS OR EQUIVALENT SURVEYOR IN LOADING PORT**

CONDITIONS

- 1- **NO UPFRONT B/L OR PAST PERFORMANCE**
- 2- **WE DO NOT SEND ANY TYPE OF SAMPLES TO CLIENT**
- 3- **ALL DEALS MUST BE DONE BANK TO BANK NO TTM OR VISITING FACTORIES**

These procedures, prices and conditions, are not negotiable.

Thank you.
Yours sincerely

José Casas
Presidente/CEO

