



c/ Virgilio 22 Bajos Can Pastilla - CP 07610 Palma de Mallorca – Baleares - España

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We, **Ofertas-commodities** with full corporate and legal responsibility, confirm that the our Seller Konsortium S.A. are ready, willing and able to supply and sell commodity of Iron Ore-Mexico Fe 62% ,minimum Guarantee with the following specifications, term & conditions. Sales & Purchases will be conducted based on the international procedures. After receiving ICPO + NCNDA/IMPFA we are able to set a date for signing the contract.

- **COMMODITY: IRON ORE 62 MIN GUARANTEE**
- **ORIGIN: MÉXICO**
- **QUANTITY: Minimum 65.000mt x 12 month – Maximum 300.000mt x 12 month**
- **INSPECTION: SGS MÉXICO at Loading Port**
- **DELIVERY: First Delivery in the term of 20/30 days**
- **LOADING PORT: Lazaro Cardenas Michoacan - MEXICO**

**PRICE: USD \$ 50 NET USD 54,00 GROS MT FOB**

*Commission including in the price and paid by the Seller 4\$ x mt (50% Buyer Side – 50 Seller side)*

#### Specifications Iron Ore Chemical Analysis

Iron Ore	(Fe)	64,40%
Iron	(Fe)	64,40%
Silicon	(SiO <sub>2</sub> )	5.00%
Aluminium	(Al <sub>2</sub> O <sub>3</sub> )	6.00%
Phosphorus	(p)	0.25%
Sulphur	(s)	0.15%

#### **PAYMENT PROCEDURE:**

*Payment witz MT103 for the total cost of the product loaded to buyer's vessel*

**INSPECTION: SGS** - The Seller guarantees on its account that each shipment of Iron Ore call be provided with an inspection Certificate of Quality and Quantity at the Time of Loading by an International Authority "SGS" or similar at Seller's expense. Such authority shall inspect the product in strict accordance with internationally accepted procedures. Final inspection - shall occur at Port of Loading and at time of Loading. The import license from the Buyer's country, if any, will be the Buyer's responsibility and at his sole expense, such import license will be made available by the Buyer, and will be part of the contract.

#### **PROCEDURE:**

**NOT NEGOTIABLE**

- Buyer sends ICPO provided via e-mail, including Buyer's bank references + Buyer passport color copy, + NCNDA/IMPFA to KONSORTIUM SA Via: José casas**
- Seller FCO sent via e-mail, .**



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- C. The buyer receives the FCO, sign, seal and return to the Seller**
- D. The seller sends draft contract to the Buyer via e-mail,**
- E. Buyer verified, corrected and returned to Seller by e-mail**
- F. Seller, check and if you agree, sign the contract and returned to the buyer via e-mail,**
- G. Buyer verifies that the contract is approved, signed,**
  
- H. within 5 days the contract must be returned to Seller by e-mail.**

#### **Important clarifications:**

- 1. The mentioned procedure and NET PRICE is not negotiable, cannot be changed and is no subject for any amendments.*
- 2. If buyer is willing to conclude and does not have their own Vessel, buyer can negotiate with the seller and buyer shall sign CPA with the shipping company. If the Buyer's request, we can send template for REQUEST OF PRESENTATION TO THE SHIPPING COMPANY, OF VESSE AT LOADING PORT.*
- 3. Buyers are advised not to issue there ICPO if our terms are not accepted 100%*
- 4. If the buyer agrees to the seller's non-negotiable procedures fill the ICPO, including non-negotiable procedures of the Refinery, products, quantities, terms, and price, along with banking details. Along NCNDA/IMFPA signed and sealed for the buyer, with recognition of the payment of commissions for their part, to the beneficiaries of buyer side.*

Thank you.

Yours sincerely

José Casas  
Presidente  
  


**These procedures, prices and conditions, are not negotiable.**